

TAKE OFF TO NEW WORLDS

Pathlock-Gruppe: SAST SOLUTIONS is becoming a global player in application security

„We’re now part of a new big thing“



SAST SOLUTIONS, the Hamburg-based specialist for SAP security and access governance, is now part of the Pathlock Group, an international alliance of leading providers of cross-application access governance and application security. This new network, put together by renowned software investor Vertica Capital Partners, has defined clear objectives: to lift the understanding and spectrum of end-to-end application security to a completely new level as the global market leader.

The first-class alliance of seven leading companies from different areas of IT security will offer a product and service portfolio like never before. In addition to SAST SOLUTIONS in German-speaking countries and Pathlock, whose name was chosen for the Group based on its international prominence, these companies are Appsiian, Security Weaver, CSI Tools, Xpandion, and QSoftware. The strategy of this business alliance, with a total of 15 locations in the United States, Europe, Israel, and India, is to integrate the solutions of all partners extensively and simply. The operational units, their customers, and their proven contact persons will all remain the same. SAST SOLUTIONS CTO Ralf Kempf comments: “With the many additions to the range of functions, we can now offer a far broader spectrum of services as a single source.”

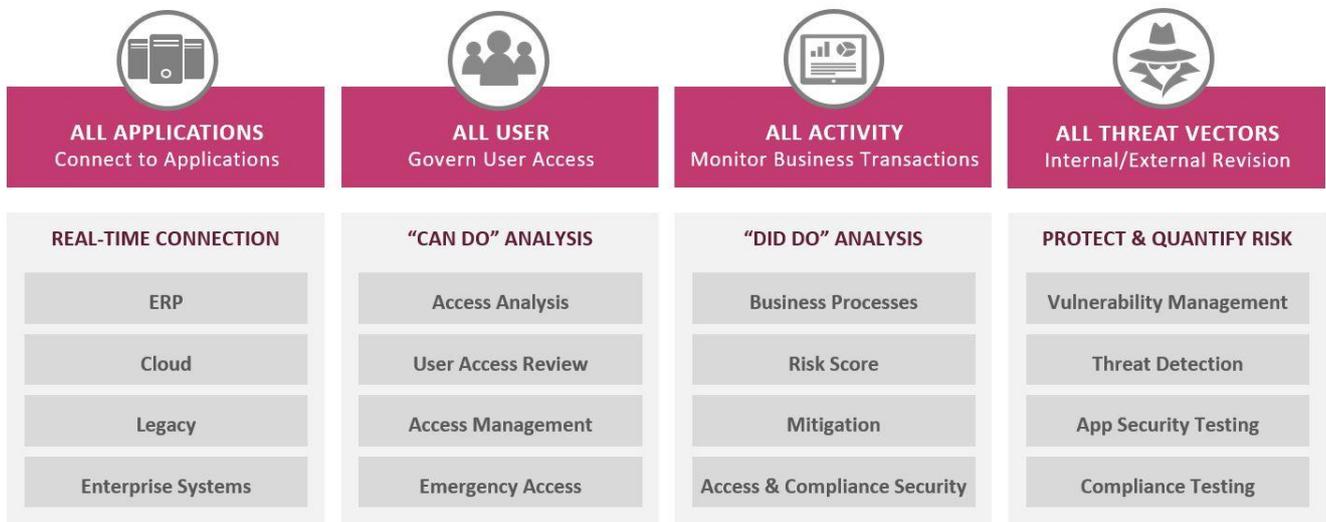
New perspectives

For SAST SOLUTIONS, becoming part of an alliance of leading specialists is an acknowledgment of its expertise, while at the same time opening up new perspectives for expansion. SAST SOLUTIONS now has a footprint in the U.S. and many other countries. “This highly dynamic growth and entry into international markets and other continents would be very difficult for a Hamburg-based SME on its own,

but together with the Pathlock Group, all of these opportunities are now open to us,” says Bodo Kahl, CEO SAST SOLUTIONS.

New solution for all major ERP vendors

The alliance is developing a broad-based solution that can do more than the classic approach that currently dominates the market, focusing on either user and access management or cybersecurity. The new solution from the Pathlock Group, which includes ERP (Enterprise Resource Planning) as a whole, in-depth and with detailed expertise, now covers all well-known ERP vendors, including JD Edwards, SAP, Oracle, and Salesforce. In the new future, all the company’s products will be combined on an integrated platform, to offer customers a range of services that is deeper and broader than the current standalone solutions. In addition to products and services for user identity and access management, it is also expected to serve needs in cybersecurity, vulnerability management, threat detection, and data protection.



New customer benefits and quick wins

Interested parties don’t have to wait for the Pathlock platform, because all the solutions are now part of SAST SOLUTIONS’ current portfolio, effective immediately. The immediate opportunities and value propositions are now open to new and existing customers as a result of the collaboration with CSI Tools from Belgium and Security Weaver from the U.S., both of which are also SAP specialists. They represent sensible enhancements to the SAP portfolio – in addition to the quick win that a broad spectrum of solutions is now available for all ERP applications immediately when needed. Ralf Kempf emphasizes: “The key benefit of this alliance and future merger is that it not only multiplies our reach, but also our service spectrum.” As a result, SAST SOLUTIONS shares its USP of cybersecurity solutions for SAP, enabling the partners worldwide to integrate them in their portfolios immediately.

New ground with a proven partner

A key element of the Pathlock Group’s mindset is that all companies will continue to advise their new and existing customers themselves; in SAST’s case, support will continue to come from Germany. SAST SOLUTIONS will also distribute all products of the other companies in the GAS region, as well as Poland, and will remain the contracting partner and contact person, even for support. Bodo Kahl comments: “This means customers won’t have to conclude multiple products for additional solutions in the future.

Instead, they'll get everything from a single source." And the European General Data Protection Regulation applies to it all.

New tools for old problems

With the new alliance, SAST SOLUTIONS now has numerous tools at its disposal to tackle problems that have remained unsolved to date. When it comes to products like Ariba, Success Factors, and other solutions that SAP had acquired, but never fully integrated, companies faced the challenge of tracking their employees' authorizations and managing their accounts across all platforms. In a typical joiner-mover-leaver problem, for example, when employees leave, then all their accounts and devices have to be blocked and all authorizations in all systems worldwide revoked. Ralf Kempf explains: "Transparent administration and review of accesses in all these subsystems – we were already able to do this for SAP. The key added value here is a cross-system overview of identities and accounts."

New worlds of IT security

Bodo Kahl pointed out that as part of the Pathlock Group, SAST SOLUTIONS will be able to solve many problems like this in future, such as certification with dynamic workflows, which is now web-based, including mobile, and very simple to use. Instead of theoretical "maybe" results, user analyses can check user keys to identify actual differences. "All of this explains," says Ralf Kempf, "why we simply couldn't refuse the offer to become part of this big new thing – it's a unique opportunity to evolve and expand that will open up entirely new worlds of opportunities for us and our customers."



SAST SOLUTIONS has specialized its portfolio in the protection of SAP ERP and SAP S/4HANA systems and supports companies in detecting anomalies, hacking attacks, manipulation, and data theft. With our software, consulting experts, and managed services, we offer end-to-end solutions for SAP Access Governance and Cyber Security.

We are part of the Pathlock Group, with around 500 employees in 15 locations worldwide advising more than 1,200 customers. As an international alliance of seven leading providers, our aspiration as the global market leader is to raise understanding for the automation of access orchestration and the cybersecurity of all business applications to an entirely new level.

www.sast-solutions.com

Press contact:

SAST SOLUTIONS
c/o akquinet enterprise solutions GmbH
Tanja Dietz
Head of Strategic Marketing & Communications

+49 40 88173-109
mail@sast-solutions.de